

Annual REPORT

FY 2026



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THANK YOU

LETTER FROM THE

Executive Director

Opening the doors to the Nonprofit Center @ 41 Community Place on the Crownsville Hospital Memorial Park campus last August marked a monumental milestone. It was the culmination of purposeful planning, consistent programming, and community partnerships, dedicated in vision and service to the nonprofits of Anne Arundel County.



In just over two years, the vision has come to life. Six nonprofits have made the Center their official home, and 65 organizations have hosted 125 meetings here, welcoming almost 3000 visitors through our doors.

Launching a physical center requires equal parts vision and ongoing reflection. Throughout our first year operating in this historic space, we are constantly evaluating our progress, celebrating what works, and fine tuning our daily systems, so we can improve and grow.

Continuous learning is a core value that guides our mission. It is a commitment that strengthens not only those who work or train at the Center, but the broader Anne Arundel County nonprofit ecosystem. In a year that presented real challenges for mission-driven organizations, I am deeply honored to help champion the county's dedication to supporting nonprofits and the communities they serve.

We look forward to continuing our work together - to learn, to adapt, and to grow together.

All my Best, Jennifer



At the Nonprofit Center, community-centered means our strategy is co-designed by the nonprofit leaders we serve. We act as a partner and advocate, ensuring our capacity-building resources are responsive to the real-time challenges and diverse identities of the local nonprofit sector.

Our Core Values Revolve
Around You



Programming

COHORTS



Fall's Fundraising & Sustainability (F&S) 2.0 cohort brought together 28 participants representing 14 local nonprofit organizations.

87.5% of respondents reported an increase in their fundraising knowledge and that they felt better prepared to create a fundraising plan.

The Spring 2026 F&S Webinar Series engaged 43 registrants representing 32 nonprofit organizations. The most popular session was the "Major Gifts: Relationship-Based Fundraising that Works."



WORKSHOPS & MORE

- Community Co-Work Days
- Community Wellbeing Index
- CRASE Training
- Cyber Readiness for Nonprofits
- Events Hub & Job Board
- Grant Training Series
- Nonprofit Navigator 1:1 Meetings
- Nonprofit Learning Lab Sessions
- Subscriptions to GrantStation and the Chronicle of Philanthropy
- Strategic Planning for Resident Orgs
- UW Stress & Trauma Workshop

“Thank you so much for sponsoring this set of sessions. I wish I'd found out about it earlier. I would've attended all of them.”

ANNUAL CONFERENCE

Sixty-five nonprofit leaders convened for the NPC's 3rd Annual Conference, the first at 41 Community Place. Carmen Marshall, Interim CEO of Maryland Nonprofits, delivered an inspirational message about stress, impact work, and leadership.

Participants attended breakouts around three themes: Engaging the Next Generation, Leveraging Relationships, and The Digital Thread. They wrapped up the day in one of three collaborative working sessions and walked away with practical tools.

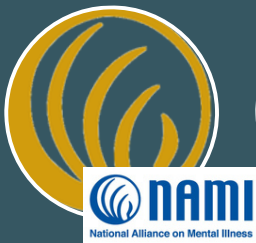
“I would like to express the **BIGGEST THANK YOU** possible to everyone for the love, talent, efforts and time that you put into the conference! I gained much that I'll be putting to use. From this, we will be able to help more people.”

Resident Organizations

WELCOME HOME

The Nonprofit Center welcomed its first three Resident Organizations in July 2026. Three other nonprofits joined the NPC family later in the year. Each is serving our local communities and addressing the social determinants of health.

Resident Organizations have access to dedicated work space, co-working areas, and shared amenities to lower operational costs. They receive priority access to meeting spaces and professional development opportunities. Most importantly, they support a workplace culture of collaboration and continuous learning.



MISSION DRIVEN

Resident Organizations:

- Empower kinship caregivers and youth impacted by a parent's struggle with mental illness, substance use, or incarceration by building their resilience and well-being.
- Positively impact the lives of individuals living with mental illness and their families and friends by reducing stigma and providing support, education, and advocacy.
- Educate, empower, and engage communities
- Empower youth from underrepresented communities by providing transformative STEM education
- Provide holistic support services to veterans through education, wellness, advocacy, and workforce development
- provide people of diverse backgrounds with the education, resources, and networks necessary to become successful, proactive leaders

“NAMI Anne Arundel County is deeply grateful for our new home at the Nonprofit Center. This inspiring environment allows us to dedicate our full energy toward supporting individuals and families facing mental health challenges.”

- NAMI



“Our greatest accomplishment this year was being named one of two Community Quarterbacks in Anne Arundel County for the Governor's Office for Children ENOUGH Initiative.”

- One Annapolis

“Our stay at the Nonprofit Center was filled with ongoing support and collaboration. There is such a great mix of available resources, support, and community.”

- Leadership Anne Arundel



“From the educational resources and conferences, being at the NPC helped us scale responsibly. This summer, we completed 11, secured six of the eight grants we pursued, hired our first five employees, and expanded our programming to serve more than 250 children.”

- Sapphire Rise

Being a Resident Organization at the NPC has expanded our capacity, strengthened our credibility, and helped us secure a \$25,000 AAWGT grant for family resources. Our dedicated space allows us to store essential care packages, discreetly serve clients, and bring on an Intake Coordinator to streamline community referrals.

- Charlene's Circle of Support



Being at the Nonprofit Center has given VetReset a place to belong, build, and expand our work supporting veterans and their families. It represents more than office space; it reflects how far we've come and where we're headed..

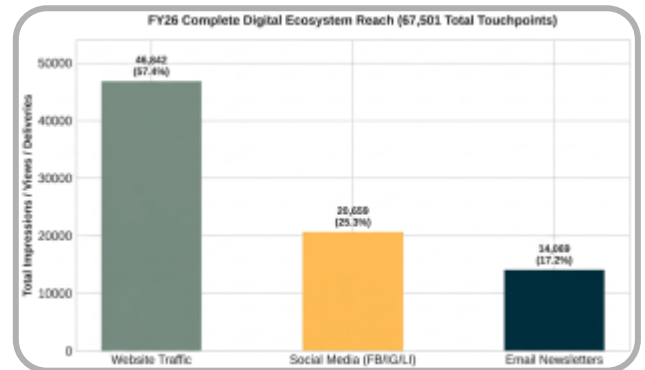
- VetReset Foundation

Making Connections

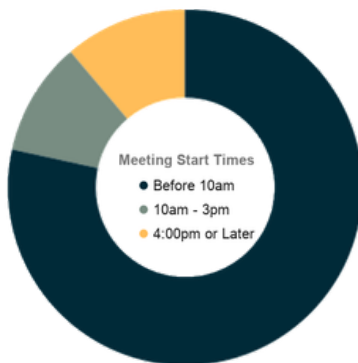
DIGITAL CONNECTIONS

The NPC transformed its communications infrastructure into a unified 5-channel communications ecosystem consisting of a website, direct email outreach, Facebook, and added Instagram and LinkedIn accounts:

- **Website Traffic:** 46,842 views
- **Top Pages:** Job Board & Events Hub
- **Digital Media Channels (FB/IG/LI):**
20,659 organic views & engagement
- **Direct Email Outreach (Newsletters):**
14,069 delivered / 57% Open Rate
- **Total Digital Touchpoints:** 81,570



ON-SITE CONNECTIONS



Meeting Requests..... 80
Approved Requests.... 65
Meetings Held..... 125*
Attendee Range..... 3-90
Total Attendees... ≈3000

* Multiple meeting dates on the same request

Of survey respondents:

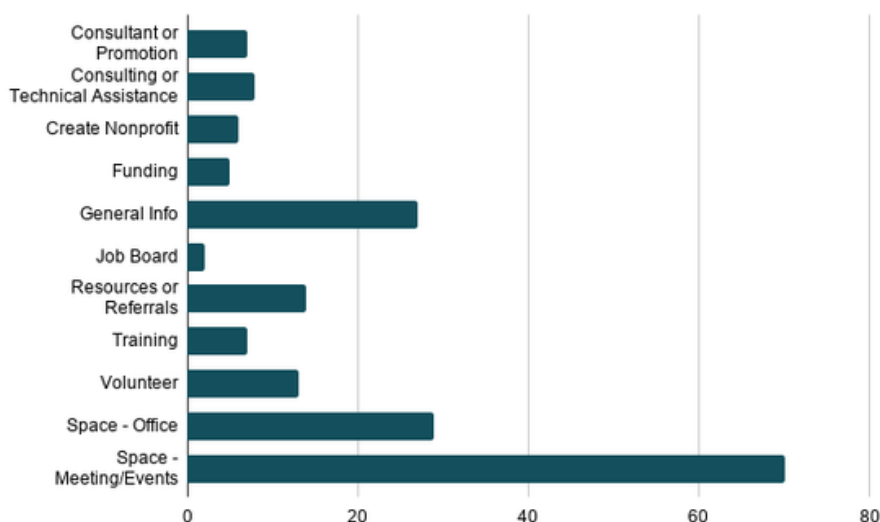
100% would use the meeting space again
95.5% would recommend the Nonprofit Center to other organizations

COMMUNITY CONNECTIONS

- BWI Partnership Breakfast
- CFAAC's Anna E. Greenberg Board Symposium
- Chamber of Commerce Events
- City of Annapolis: Q4 Grantee Recognition
- Communities of Hope Meetings
- Community Support Grant Selection Committee
- Comptroller's Building Bridges Conference
- Crownsville Steering Committee & Tenant Council
- CSM Nonprofit Institute Conference
- EDC's Business Appreciation Week
- Maryland Nonprofits Annual Conference
- Mental Health Matters Event
- Neighborhood Leadership Academy
- River Days



INQUIRIES & REQUESTS



A LOOK AHEAD TO FY2027

**Expanded Grant
Application Series**

Sustainability Studio

**Executive Director
Roundtables**

New Partnerships

Over the past year, the Nonprofit Center's team has responded to 188 requests for services, tours, and general information. We add and modify our services based on your requests and feedback. If you have questions or recommendations, please contact us (see back page). To read the history of the building, view resources, and learn about our Resident Organizations, visit us online at:

aacounty.org/npc

Thank You!

- County Executive Steuart Pittman
- Anne Arundel County Council
- AAWDC Future Success Program
- MD Service Year Option / MD Corps
- Black Dog Philanthropic
- AACPS Visual Arts Department
- Arts Council of Anne Arundel County
- Program Speakers and Planning Committees
- ArundelStat
- Community Engagement & Constituent Services
- United Way of Central Maryland
- Anne Arundel County Office of Real Estate & the Facilities Mgt Division
- The NPC Advisory Committee, representing
 - Anne Arundel Community College
 - Anne Arundel County Public Library
 - Anne Arundel County Workforce Development Corporation
 - Arundel Development Community Services
 - Charting Careers
 - Community Foundation of Anne Arundel County
 - Economic Development Corporation
 - Mental Health Agency
 - Office of Equity and Human Rights
 - Office of Multicultural Affairs
 - Partnership for Children, Youth and Families
 - Visit Annapolis & Anne Arundel County

Most importantly, thank you to the local nonprofits for responding to surveys, attending events, sharing feedback, and committing to the hard work of improving the lives of Anne Arundel County residents.



Nonprofit Center @ 41 Community Place

(410) 222-6999

nonprofitcenter@aacounty.org

All policies, programs, services and activities provided by Anne Arundel County conform with County, State and Federal laws on nondiscrimination.