



FY 2025

Anne Arundel County's
NONPROFIT
CENTER
@ 41 COMMUNITY PLACE

Annual Report

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Letter from the Executive Director

The Anne Arundel County Nonprofit Center (NPC) is pleased to publish its second annual report, summarizing activities and outcomes from July 1, 2024 to June 30, 2025.

The NPC continued to offer its signature cohort programs and annual conference, connecting with over 100 nonprofits, this year while focusing on the renovation of 41 Community Place. New services include access to an online learning platform, GrantStation, and a job board for nonprofits in the county.

After one year of planning and eight months of renovation, the community got its first glimpse of the space at our Open House in February. The event was also an opportunity to collect input to better optimize the space and meet the needs of nonprofits.

Staff members and interns responded to a wide range of inquiries, engaged in outreach activities, served on committees, and shared resources throughout the year. Most importantly, we continued to make new connections and to listen to stakeholders. The NPC's growth and success is only possible because of its supporters.

To County Executive Pittman and the County Council for approving two new staff positions to our Advisory Committee, local organizations and individuals interested in our work, I am humbled and grateful.

Next year will be another year of opportunities for connection, collaboration, and commitment to serving the nonprofit sector and the residents of Anne Arundel County. Thank you for taking the journey with us.

*To Great Things Ahead,
Jennifer*



A Resource Hub

- Online Resources
- Annual Conference
- Networking Opportunities
- Event Hub and Volunteer Postings
- Virtual Training Platform
- Job Board
- Cohort Training

A Nonprofit Nexus

- Below-Market Rate Office Space
- Shared Work & Meeting Spaces
- Monthly Learning Opportunities
- On-site Resource Library
- Focus on Wellness
- Other Amenities

A Catalyst for Growth

- Goal-Setting
- Flexible Curriculum
- Coaching
- Technical Assistance
- Preparation to meet External Designations

All AACo 501(c)(3) Nonprofit Public Charities

NPC Resident Organizations

Accelerator
Program

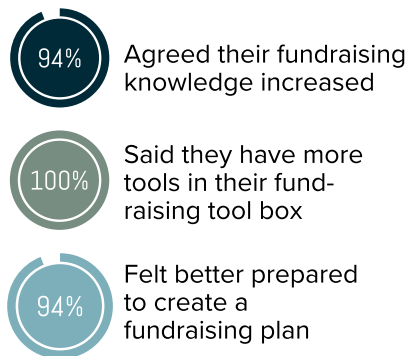
What We Do

The Nonprofit Center at 41 Community Place offers capacity-building support to local 501(c)(3) nonprofit organizations with the overall goal of advancing the health and wellness of Anne Arundel County residents. For the past two years, services have had a broad reach and were available to all public charities located in the county.

The building can accommodate 10-15 small nonprofits or serve as a satellite location for larger organizations. Those addressing the social determinants of health receive priority. Looking ahead, the NPC will offer a comprehensive learning program for Resident Organizations that are seeking a greater level of support.

Professional Development

This year, the Nonprofit Center hosted three Fundraising & Sustainability cohorts, engaging 34 organizations that serve most geographical areas and address a wide range of needs such as food insecurity, social justice, healthcare, environmental conservation, and youth development.



"We had our call with Lili last week. I'm sure you hear this from every organization, but the 1:1 time included with the cohorts is SO incredibly valuable."
- Jessa, AIJN

The script you provided was super helpful and I included a Call to Action with specific donation levels. Our program went so well, that for the first time after the speaking schedule, the donation table had a line!"
- Jen, Seeds 4 Success

- **94%** agreed strongly that the program was a good value for the money.
- **76%** of organizations found it valuable to have more than one team member attend.
- **70%** reported they made connections with other organizations that will continue after the cohort.



"I wanted to let you know Care Prepared has officially launched! Yippee!! With the help of our fearless leader, Lili, I was able to get an appeal letter out too."
- Tammy, Care Prepared

MISSION & METHOD:

STRATEGIES FOR GREATER NONPROFIT IMPACT & COLLABORATION

The Nonprofit Center, in partnership with the Community Foundation of Anne Arundel County, hosted its second annual full-day conference on March 7, 2025, at the Chesapeake Arts Center.

Topics included how to access state funding sources, use of a board matrix, social media and charity rating sites, using data, and the benefits of shared spaces.



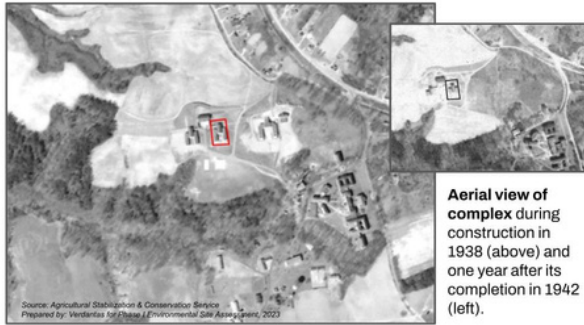
"I felt this year was smaller in attendance but I liked the intimacy and felt I had a better opportunity to engage with speakers and attendees. Loved the format this year." - Conference participant



The **Nonprofit Learning Lab (NLL)** offers daily training opportunities on topics such as fundraising, strategic planning, communications, volunteer management, board development and more.

The Nonprofit Center offers a **FREE** membership, valued at \$1250, for up to a year. Thirty-two local nonprofits are utilizing this resource.

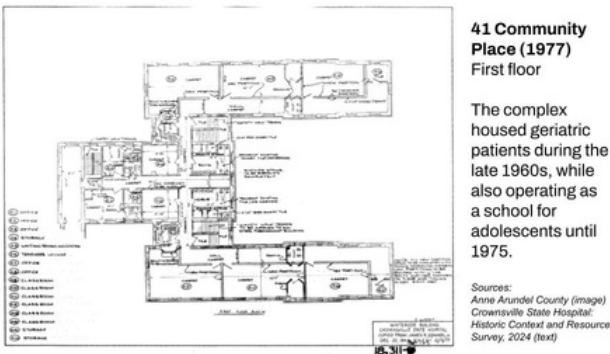
History and Transformation of 41 Community Place



41 Community Place is one of three buildings in the Winterode Complex, located in the northwest corner of Crownsville Hospital Memorial Park. It was built in 1942 during an expansion phase of Crownsville State Hospital (CSH) and named after Dr. Robert Winterode, the first superintendent of Crownsville State Hospital, who served from 1911 until 1947.



The use of the Winterode Complex varied over time, including housing, treatment, and dining facilities. The complex housed geriatric patients during the late 1960s, and operated as a school for adolescents until 1975. It is speculated that the wings of the complex housed separate wards for boys and girls, but has not been confirmed.



The complex conveyed to Anne Arundel County in 1979. Since then, county and state agencies, private medical and behavioral health providers, and nonprofit organizations have used the space. The most recent occupant of 41 Community Place (the Nonprofit Center building) was the Anne Arundel County Police Department. They moved to a new location in 2019.

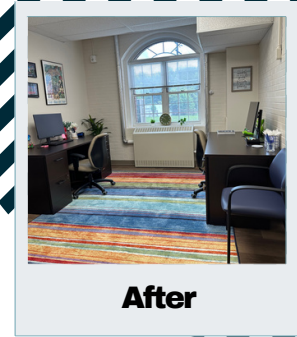
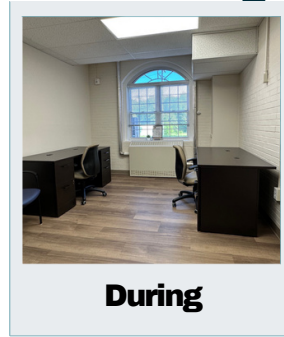
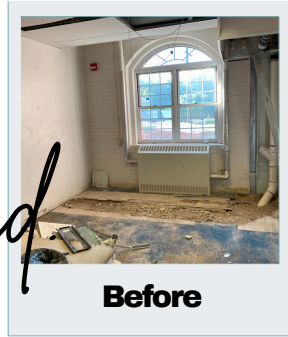
The **NONPROFIT**CENTER's Transformation

*A Picture is
worth a thousand Words*

**Before & After Photos
Meeting Space Reservations
Info on Offices & Amenities
are all available at**

aacounty.org/npc

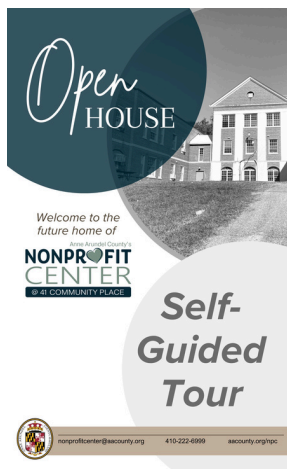
41 Community
Place was not just
renovated... it was
transformed



The 8-month project included many upgrades that you cannot see, such as the electrical system, fire alarm system, HVAC, and plumbing. The building is now ADA compliant, has its own wi-fi network and a video surveillance system. Then, there are the changes you can see such as new paint and flooring, new landscaping, and a complete refresh of the kitchenette and bathrooms. The meeting spaces can accommodate up to one hundred people and the office spaces are a blank canvas for nonprofits to make their very own.

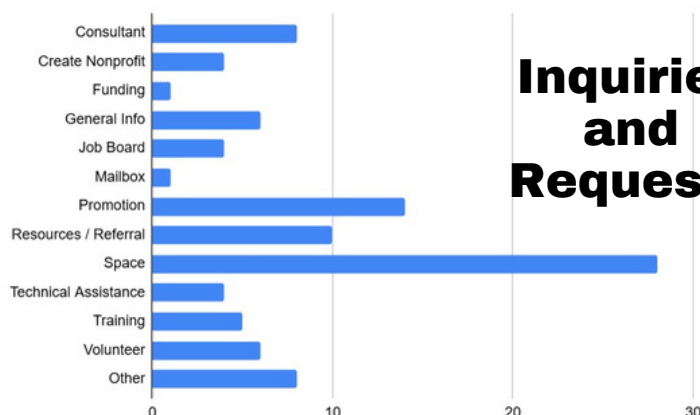
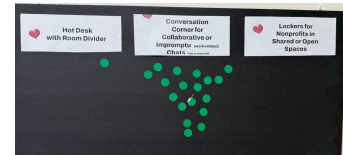
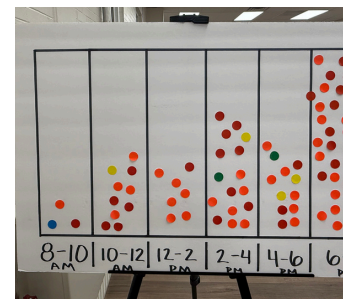
Open House

Nonprofits and community members were offered a sneak peek inside the Nonprofit Center at its open house in February.



111 people attended
30 expressed interest in space
14 private offices are available

The purpose of this all day event was to share information about the Nonprofit Center, build interest and enthusiasm, and solicit input on various aspects of the facility. We've integrated much of the feedback regarding use of rooms, types of services, times needed, and even what the front entrance might look like.



Inquiries and Requests

The team responded to a wide range of inquiries. Information about space was requested most often followed by requests to promote products or consulting services.

These numbers reflect calls and emails only, not those received at events or through surveys.

Resources for Nonprofits

Nonprofit Job Board

Launched in June 2025, the Nonprofit Job Board is a free service exclusively available to 501(c)(3) nonprofit organizations seeking to fill open positions in Anne Arundel County. By leveraging the extensive reach of the county's website, this service ensures that nonprofits attract highly qualified applicants. To access this resource, scan the QR code below and click Nonprofit Job Board.

Nonprofit Library

The Nonprofit Library, located on the main floor of building, contains a collection of print and electronic materials for use by any Anne Arundel County 501(c)(3) nonprofit.



Access to Web-Based Resources

Over 33,300 views from July 2024 to July 2025

- Nonprofit Events Hub - almost 5000
- Job Board Resources (1800) in May and June
- NPC Job Board (848) June only
- Professional Development Programs (946)
- Grant Opportunities (922)
- Resources for Nonprofits (848)



May 2025

Mental Health Awareness Month

It can be easy to forget to prioritize your mental health; a busy work schedule, family responsibilities, and financial difficulties can distract you from focusing on yourself. Just like your emotional and physical well-being, your mental health requires attention. Luckily, more resources, studies, and general information about mental health have become available as it gains recognition as a crucial component of overall well-being.

For the executive:

- Support your own well-being by setting healthy boundaries, prioritizing your time, and learning to say "no".

For the workplace:

- Promote the practice of gratitude within your office by suggesting your team write three things they're grateful for each morning or send a thank you note to a colleague.

For the community:

- Speak with elected officials to advocate for increased services that support mental health.
- Include a feature about mental health tied to the population you serve in your newsletter this month.

Monthly Observances

- Clean Air Month
- High Blood Pressure Awareness Month
- Military Appreciation Month
- National Physical Fitness and Sports Month
- Older Americans Month
- Teen Self-Esteem Month
- Women's Health Month

May 2025

NPC

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

The NPC's 2025 Monthly Observance Calendar was viewed 132 times

NONPROFITNEWS

from the Nonprofit Center @ 41 Community Place

12 issues of Nonprofit NEWS featured:



18 Spotlights

NPC Info & Updates 47

37 Grants

Resources 65

14 Other Topics

Outreach

The NPC staff served on committees, attended networking events, and presented to several groups in fiscal year 2025, including:

COMMITTEES

- Community Health Needs Assessment Steering Committee
- Community Support Grant Selection Committee
- Crownsville Hospital Memorial Park Steering Committee
- Laurel Race Course Impact Fund Advisory Committee
- Maryland Nonprofits Conference Planning Committee

EVENTS

- Building Bridges: Creating Community Through the Arts
- Center for Nonprofit Advancement Conference
- Maryland Nonprofits Annual Conference
- Mental Health Matters Event
- Nonprofit Institute Annual Conference



12,914 emails sent with a 60% open rate. Added 151 new contacts.



624% and 1314% increases in followers and interactions, respectively compared to the previous fiscal year.

PRESENTATIONS

- AACo Homeless Coalition
- CFAAC Morehead-Cain Scholars
- Crownsville Tenant Council
- Governor's Service Year Program participants
- Leadership Anne Arundel Neighborhood Academy

Acknowledgments

The Nonprofit Center would not be where it is today with the support of many individuals and organizations. Thank you!!!

- County Executive Steuart Pittman
- Anne Arundel County Council
- Federal and State delegations
- NPC contractual staff and interns
- The NPC Advisory Committee
- Anne Arundel County Office of Law, Real Estate Office, and the Facilities Management Division
- Black Dog Philanthropic
- Tori Ellington, UM School of Public Policy student
- Partners and Supporters
 - AACPS for student artwork
 - Avalon Consulting for donating conference tables
 - CFAAC for programming partnerships and NPC Agency Fund
 - Debbi McLaughlin for the first Agency Fund donation
 - New Village Academy for donating desks, office chairs, conference chairs and white boards
- Volunteers, including county staff and their friends and relatives
- Local Nonprofits for responding to surveys, attending events, sharing feedback, and committing to the hard work of improving the lives of Anne Arundel County residents



A Look Ahead for FY26

Host the Official Ribbon Cutting

Hire Two New Team Members

Welcome Resident Nonprofits

Strategic Planning

and More!



Interns dedicated 650 combined hours of service



Nonprofit Center @ 41 Community Place

(410) 222-6999

nonprofitcenter@aacounty.org

All policies, programs, services and activities provided by Anne Arundel County conform with County, State and Federal laws on nondiscrimination.